

# europartners<sup>+</sup>

**Stichting Europartners  
Duiven**

**Annual accounts 2022**

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## Annual report

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## 1. General

### 1.1 Name, seat, and legal identity

Stichting Europartners is a Dutch legal entity Stichting (Foundation), based in Duiven, and having its legal seat in Wassenaar, the Netherlands. It is registered in the Trade register of the Chamber of Commerce under number 41168151.

Europartners is recognized as an ANBI (*Algemeen Nut Beogende Instelling*) for Dutch tax purposes. The RSIN number is 008305213.

### 1.2 Board and management

The board consists of the following members, who do not receive any financial compensation:

Olivier Baumann	Switzerland	Chairperson
Ian Smith	United Kingdom	Secretary
Dirk Goudswaard	Netherlands	Treasurer
Frank Suchy	Germany	Vice Chairperson
Maris Dizgalvis	Estonia	

Managing Director:

Wouter Droppers	Netherlands
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## 2. About Europartners

### What is Europartners?

Europartners is the trusted friend and partner for entrepreneurs, business leaders, young professionals, and national business ministry leaders for their life, business, and faith journey.

### Our vision

That all business leaders, entrepreneurs, and young professionals in the marketplace in Europe get to know God and understand the abundance of life God wants to share with them.

### Our mission

To become a trusted partner in life, faith and business and help business leaders to have Life and have it to the full.

### Who we are

Europartners is a community of Christian entrepreneurs, business leaders, young professionals, and business ministry leaders, who would like to be the trusted friend of marketplace leaders to help them to get to know God and understand the abundance of life God would like to share with them.

## Our strategy

- Walking alongside and partnering up with entrepreneurs, business leaders and young professionals in their life, business, and faith journey
- Creating places and events where business leaders can meet God, themselves, and equals around the theme:
  - “I (Jesus) have come, so that they may have Life, and have it to the full” (John 10:10)
  - Becoming the business leader God designed them to be, in the image and likeness of Christ. (Genesis 1: 27; Romans 8:29)
- Inspiring, mobilizing and equipping Christian business leaders to become a Marketplace Ambassador of Christ, throughout whom Christ can speak to their friends and peers
- Supporting and equipping national business ministry leaders and their movements to become fruitful in their mission

## The community

35+ nations, 7.500+ business leaders, 400+ small groups, 40.000+ engagements

## 3. Review 2022

### Ukraine

The year started sad with the war in Ukraine. Fortunately, we were able to contribute financially to the rapid response fund of our partner EGCC.

Our partner did a tremendous job in meeting the basics needs of the refugees and the churches of Ukraine. Like evacuation from war zones, providing temporary housing, stress relief, spiritual care and sending humanitarian aid and medical supplies. We are incredibly grateful for their initiative and work, as we are for the many anonymous who helped and contributed to this, too.

### Online

We were overwhelmed by the success of our cooperation with the You Version Bible-app. We have launched reading plans for entrepreneurs and business leaders in English and Dutch. With these reading plans we reached more than 30.000 people. More than 16.000 finished the reading plans and read them from start to the end. The average valuation was 4.65 (On a scale from 1-5). Therefore, we decided to translate these plans in other languages too. In 2023 we will also have them in: Spanish, Bulgarian, Romanian, Portuguese, German, Russian and Ukrainian language.

### Work in the nations

Currently we see this happening in Romania. Our partner GUILD faith does an excellent job. We visited Romania and together with them we did a road trip. We have visited 10 cities, met more than 1000 new people, made a Faith podcasts and participated in a TV program. Total reach of this trip, including the social media reach, was more than 10.000 people. The impact and outcome of this trip, its effort, and God’s blessings over it, was that God enabled them to grow from 5 groups in Cluj to 12 groups nationally.

In 2022 they have now more than 150 business leaders actively involved. They organised 2 mission groups where they used Story of God and Alpha Course for businesspeople. Four Business leaders that participated in these groups became followers of Jesus and are now part of a local Church in Cluj. They trained 20 new leaders that graduated from *Timothy*, a special program for leaders who want to be involved in Marketplace Ministry.

We see that God is at work in Romania and we pray that their nation will be transformed by Christian entrepreneurs and businesspeople who integrate faith with business, share the gospel, and contribute to a positive change in society.

From our friends in Moscow: *'In the summer, the Lord gave the idea to create industry groups within our community. We have already created groups "Believing IT Specialists", Faithful Builders, Faithful Marketers, Faithful Online Trade Specialists. Each group already has more than 30 highly qualified experts with experience who are also ready to be mentors in the KingDOM project.'*

## **Retreat**

In October we had our annual retreat; for the first time an in-person experience after Covid. All the participants really enjoyed it. We focussed on creating a place and atmosphere where people could meet God and be in his presence.

## **Virtual groups**

We started new Zoom groups, one of international businesspeople and one for IT entrepreneurs and experts and had three dedicated meetings on Zoom with our country leaders.

## **The restart of our Young Professionals program.**

After various attempts in enlarging the YP community through digital events during Covid, we were grateful that in-person meetings were finally possible after the first couple of months in 2022. It was in April that the Lord put it on our heart to invite the existing YP community to Switzerland at the end of June. Eleven YPs, including some new faces, were led to Aeschiried and we enjoyed fellowship with each other and in the presence of God. A follow-up Zoom meeting took place a couple of weeks later on the topic of "hearing the voice of God".

We continued to meet with our existing small groups on a monthly basis, a ladies' prayer group and a German speaking men's group. It was after the YP Retreat that an additional men's group in English was initiated. In addition to the small groups, we have also continued the mentoring work and are thrilled to see positive changes taking place in the lives of the mentees.

## **Impact**

We are overwhelmed by the impact God made in our Alpha Business course; four people came to Christ

*These mentoring talks really help me. I can share my heart, they gave me new insights and help me to make choices and put my life in order*

*I haven't been attending a retreat for a long time. My life is on a high speed and I am terribly busy. Together with my engagement in my new business I felt overwhelmed and tired. My relationship with God wasn't in the right place. I really needed this and it was an amazing time*

*My take-away from this meeting was that I have been so encouraged to know that God is there waiting for me, to be able to speak to me. He wants to hear my voice, to speak into my life and give the best He can. It is finding clarity, hearing the stories of others and being inspired. So much relay, so much going on, but it is good.*

*I want to thank you for your visit to my country and for the time we spent together. Absolutely a very particular pleasure, to have those conversations about faith with you. I shall not forget to pray to the Lord for those meetings and your wonderful company.*

## **4. Outlook 2023**

Our activities for 2023 are focussed on

1. Developing nations and building communities
2. Online development
3. Professionalizing the organization
4. Further development of our Young Professional movement

## **4.1 Developing nations and building communities**

### ***Developing nations***

Supporting and equipping national business ministry leaders and their movements to become fruitful in their mission is the core of Europartners.

We know them all by name, have regular meetings and support them in reaching their goals.

Our general prayer for many nations is to find new young leaders who are gripped by the Spirit, who are able to scale and share the gospel with a new generation in their own way.

### ***Building communities***

Our first focus is building communities in the nations with local businesspeople supported by their local ministry. Having small groups where people meet on a regular base are key for a healthy, lively, and sustainable ministry. Europartners will take care of the people who would like to be part of a virtual international small group of peers. Next year we would like to focus on more virtual peer groups and small groups, exploring the faith.

### ***Retreats***

We plan three types of retreats for 2023:

- High Level Business leaders, small size retreat, tailor made, interview before access. A safe place for High Level Business Leaders. April, Scotland
- Young Professionals. June, Romania
- Europartners retreat for all the stakeholders and interested entrepreneurs, business leaders and (young) professionals. October, Portugal

## **4.2 Online development**

### ***Social media.***

Our aim is to become a trusted inspirational wisdom channel. We would like to be the SOLOMON of this time for businesspeople and the expert on the topic of faith, business, and life.

We aim to make people think. Increase awareness, build brand image, offer to partner with us and lead from an online to an in-person experience, add value and answer the burning questions of our time – specific to target group and subject.

### ***Automation and Customer Journeys***

We would like to create virtual customer journeys that take a person through Access, Know, Grow, Share stages. From first initial interaction to becoming a participant, partner to becoming a marketplace ambassador, mentor, or leader.

Aim to provide more personalised interaction when a person is in touch with Europartners through social media, messages, email, 1-1 meetings, group meetings, newsletters, devotionals, other resources or events and trainings - according to person's needs/interests.

### ***On demand video course for generation X and Y, 'Valley man'***



We currently work on a virtual on-demand video course to be used all over Europe in partnership with other Christian business ministries.

Our aim is to connect and reach those entrepreneurs, business leaders and professionals in the age of 35-45 in Europe, who are not already engaged and who have no Christian peers or friends. We would like to help them to understand what the fullness of life, Jesus talks about in John 10:10, can be for them. We would like to connect them to God and Jesus to understand life and what it is to have a life to the full.

We will focus on purpose, building better and loving relationships, understanding wealth, creating wealth with significance, how to deal with daily life/business and family in a highly demanding and competitive marketplace, how to deal with brokenness and human limitations.

### **4.3 Professionalizing the organization**

#### **Operational**

Due to the increase reach and requests in 2022 and the increase of activities we need to professionalize the organisation. Currently too much is crossing Wouter's desk. This is not good for Wouter, for the quality and growth of the movement and the organization in general.

We would like to start to work with professional self-steering teams of volunteers and experts to take over several jobs of Wouter.

#### **Governance**

In the past we had a governance and supervisory board of 5 people and an advisory board of 5 people. These 2 boards met always together, 3 times a year. From 2023 we will change this governance structure.

The governance and supervisory board of 5 people will stay as it was before and meet 4 times a year. 3 times by Zoom and at least 1 time in-person. Instead of having an advisory board we will organize 1 day for a group of 12 selected stakeholders to advise Europartners and its board. We will call them the Europartners advisory panel.

The advisory panel will at least have:

- **5 country leaders** who will represent one of Europartners' regional areas (Western Europe, the southern Catholic Nations, the eastern Orthodox nations, Scandinavia, and Central Europe)
- **2 outsiders** (wise or prophetic people)
- **4 people representing our targetgroups** (2 entrepreneurs of small and medium size businesses, 1 young professional, 1 High level business leader)
- **1 wild card** (resource partner, ambassador, or someone else)

The membership can change on an annual base. Candidates will be nominated and selected at the board meeting in June.

In this way we hope to broaden our scope, have more input from the main stakeholders and increase the engagement of the advisory panel.

### **4.4 Young Professional movement**

For 2023, we would like to continue what the Lord has started in 2022. Another YP Retreat is planned for June/July and a location in Romania is currently being evaluated. The theme of the YP Retreat will be "Journey to the Father's Heart". We believe that through this topic and by giving the Lord room during the Retreat the great potential in young leaders and entrepreneurs will be unlocked by God.



Besides our stay in Romania, we are considering to visiting different European Nations and continue to build the YP community on- and offline, increase the number of small groups and increase the number of mentoring relationships, as well as (online) prayer gatherings.

## **5. Policy on reserves**

The board has determined that a limited reserve for continuity should be formed and kept to enable the organization to meet its obligations in case of stagnated income or incidents, but also in order to have working capital available since donations are not always received equally spread over the year. A ceiling is based on a 12 month term for fixed expenses, and is expected to be maximum of approximately € 150.000.

Duiven, 24 January 2023

*Olivier Baumann*

*Ian Smith*

*Dirk Goudswaard*

*Frank Suchy*

*Maris Dizgalvis*

## **Financial statements 2022**

- Balance sheet
- Statement of income and expense
- Notes

## Balance sheet as at 31 December 2022

after appropriation of surplus funds

Amounts in Euro

	<u>note</u>	31-12-2022	31-12-2021
<b>Fixed assets</b>			
Tangible fixed assets	1	2.358	1.882
<b>Current assets</b>			
Receivables and prepayments	2	7.086	1.505
Cash	3	98.541	93.223
		-----	-----
		105.627	94.728
<b>Current liabilities and accruals</b>			
	4	-9.216	-10.254
		-----	-----
<b>Total assets less current liabilities</b>		98.769	86.356
		=====	=====
<b>Equity</b>			
Continuity reserve	5	98.769	86.356
		=====	=====

## Statement of income and expense

Amounts in Euro

	<u>note</u>	2022 <i>realized</i>	2022 <i>budget</i>	2021 <i>realized</i>
<b>Income</b>				
Delivery of products and services	6	35.663	47.000	1.876
Donations from private individuals	7	28.868	30.600	24.454
Donations from organizations	8	192.472	210.000	155.299
		-----	-----	-----
Total income		257.003	287.600	181.629
		=====	=====	=====
<b>Expense</b>				
Cost of delivered products and services	9	58.023	54.600	12.742
Grants and donations	10	11.656	-	600
Cost of communication	11	2.000	8.200	687
Personnel expense	12	133.411	140.100	123.153
Depreciation		1.798	1.500	1.488
Other expense	13	37.702	79.700	31.015
		-----	-----	-----
Total expense		244.590	284.100	169.685
		=====	=====	=====
<b>Surplus</b>				
		-----	-----	-----
		12.413	3.500	11.944
		=====	=====	=====
<b>Appropriation of the surplus</b>				
Addition to the continuity reserve		12.413		11.944
Addition to earmarked funds		-		-
		-----		-----
		12.413		11.944
		=====		=====

## Notes

### Accounting principles for the preparation of the financial statements

The financial statements have been prepared in accordance with generally accepted accounting principles in the Netherlands (RJK C1, Small organizations without profit objectives).

Valuation of assets and liabilities and determination of income and expense takes place under the historical cost convention, unless presented otherwise.

Income and expenses are accounted for on accrual basis. Surplus is only included when realized on balance sheet date. Liabilities and any losses originating before the end of the financial year are taken into account if they have become known before preparation of the financial statements.

### Functional currency

Items included in the financial statements are measured in Euro, which is both the functional and the presentation currency of Europartners.

### Translation of foreign currency

Receivables, liabilities, and obligations denominated in foreign currency are translated at the exchange rates prevailing at balance sheet date.

Transactions in foreign currency during the financial year are recognized in the financial statements at the exchange rates prevailing at transaction date. The exchange differences resulting from the translation as at balance sheet date are recorded in the statement of income and expense.

### Principles of valuation of assets and liabilities

#### Tangible fixed assets

Tangible fixed assets are presented at cost less accumulated depreciation and, if applicable, less impairments in value. Depreciation is based on the estimated useful life and calculated as a fixed percentage of cost, taking into account any residual value. Depreciation is provided from the date an asset comes into use.

#### Receivables

Upon initial recognition the receivables are valued at fair value and then valued at amortized cost. The fair value and amortized cost equal the face value. Provisions deemed necessary for possible bad debt losses are deducted.

### Accounting principles income and expense

Donations without a designated purpose are accounted for as income in the reporting period that those were received or committed.

Donations with a designated purpose are accounted for as income in the same period in which the eligible expense is recognized.

Segment expense allocation of direct costs is based on the amounts that can be attributed to respective areas. Payroll cost have been allocated based on estimated time spent per employee.

### Employee benefits

Salaries and social security contributions are taken to the statement of income and expense based on the terms of the employment, where they are due to the employees. Pension premiums are based on defined contribution regulations and are recognized as expense when they are due.

## Notes to the balance sheet

Amounts in EUR

### 1. Tangible fixed assets

	2022	2021
Purchase cost		
As per 1 January	8.133	8.133
Acquired during the year	2.274	-
Disposed during the year	-2.369	-
	-----	-----
As per 31 December	8.038	8.133
	=====	=====
Depreciation		
Accumulated as per 1 January	6.251	4.763
For the year	1.798	1.488
Disposed during the year	-2.369	-
	-----	-----
Accumulated as per 31 December	5.680	6.251
	=====	=====
Book value as per 31 December	2.358	1.882
	=====	=====

The depreciation rate used for tangible fixed assets amounts to 3 years or 33% per annum.

### 2. Receivables and prepayments

	31-12-2022	31-12-2021
Trade receivables	107	33
Book sales and royalties	174	107
Insurance premium	454	155
Prepaid conference expense	1.506	610
Prepaid attendance and travel cost	1.363	-
Prepaid IT and communication	3.482	600
	-----	-----
	7.086	1.505
	=====	=====

### 3. Cash and banks

	31-12-2022	31-12-2021
ABN AMRO Bank NL44ABNA0470956399	13.541	23.174
ABN AMRO Bank NL73ABNA0441350798	85.000	70.000
Mollie payment services	-	49
	-----	-----
	98.541	93.223
	=====	=====

#### 4. Current liabilities, accruals, and deferred income

	31-12-2022	31-12-2021
Holiday allowances	4.006	3.874
Suppliers	837	401
Accrued expenses	2.873	5.979
Ukrain support	1.500	-
	-----	-----
	9.216	10.254
	=====	=====

#### 5. Reserves and funds

	<i>Continuity reserve</i>
As per 1 Januari 2022	86.356
Appropriation of surplus	12.413
	-----
As per 31 December 2022	98.769
	=====

#### *Continuity reserve*

The continuity reserve is in place to enable the organization to meet its obligations in case of stagnated income or incidents. A ceiling of € 150.000 is based on a 12 months term for fixed expenses.

## Notes to the statement of income and expense

Amounts in EUR

	2022 <i>Realized</i>	2022 <i>budget</i>	2021 <i>realized</i>
<b><u>6. Delivery of products and services</u></b>			
Annual retreat attendance fees	31.726	28.000	-
Young professionals retreat	2.850	-	-
Other training and conferences	-	18.000	871
Book sales NL	942	500	536
Book sales and royalties other countries	145	500	469
	-----	-----	-----
	35.663	47.000	1.876
	=====	=====	=====
<b><u>7. Donations from private individuals</u></b>			
Mission support	21.076	27.600	24.454
Conference scholarships	4.201	3.000	-
Ukrain aid	3.591	-	-
	-----	-----	-----
	28.868	30.600	24.454
	=====	=====	=====
<b><u>8. Donations from organizations</u></b>			
Mission support	179.567	160.000	155.164
Virtual journey	10.000	50.000	-
Ukrain aid	2.905	-	-
Other	-	-	135
	-----	-----	-----
	192.472	210.000	155.299
	=====	=====	=====
<b><u>9. Cost of delivered products and services</u></b>			
Annual retreat	44.180	30.600	-
Young professionals retreat	9.978	-	-
Other training and conferences	-	19.500	871
Book editor USA	705	-	3.062
Book translations	1.750	3.800	3.838
Cost of book printing	124	-	4.163
Book promotion	624	-	-
Other book cost	662	700	808
	-----	-----	-----
	58.023	54.600	12.742
	=====	=====	=====
<b><u>10. Grants and donations</u></b>			
CBMC Africa	-	-	600
Ukrain Aid	11.496	-	-
Other	160	-	-
	-----	-----	-----
	11.656	-	600
	=====	=====	=====



	<i>2022</i> <i>Realized</i>	<i>2022</i> <i>budget</i>	<i>2021</i> <i>realized</i>
<u>11. Cost of communication</u>			
Social media	263	400	255
Virtual marketing	1.438	7.800	-
Printed materials	-	-	245
Other	299	-	187
	-----	-----	-----
	2.000	8.200	687
	=====	=====	=====
<u>12. Personnel expense</u>			
Salaries	91.187	91.200	88.925
Social security premiums	10.982	10.900	11.318
Sickness insurance premium	4.508	3.700	4.290
Sickness insurance declarations		-	-2.335
Pension cost	14.565	15.400	14.170
Outsourced PR and communication	11.179	17.700	5.070
Other personnel cost	990	1.200	1.715
	-----	-----	-----
	133.411	140.100	123.153
	=====	=====	=====
Number of staf	2	2	2
Fulltime equivalents	1,20	1,20	1,20
<u>13. Other expense</u>			
<i>Travel cost</i>			
Car allowances	1.627	2.500	738
Parking	455	300	-
Travel	3.671	10.900	443
Food & beverages	500	3.200	107
Hotel cost	1.657	5.400	-
Ambassadors	-	8.500	-
	-----	-----	-----
	a 7.910	30.800	1.288
	=====	=====	=====
<i>Office cost</i>			
Office supplies	77	300	378
Office equipment	-	-	234
Telephone cost	792	1.500	1.275
IT cost	2.600	2.500	2.074
Other	65	1.000	135
	-----	-----	-----
	b 3.534	5.300	4.096
	=====	=====	=====

	<i>2022</i> <i>Realized</i>	<i>2022</i> <i>budget</i>	<i>2021</i> <i>realized</i>
<i>General and administrative</i>			
Events	395	1.000	-
Board meetings	1.572	1.300	-
Insurance	1.053	1.000	641
Audit	1.586	1.500	1.567
Accounting	3.194	3.200	3.000
Payroll services	741	800	726
Advisory services	-	-	5.375
Training	-	500	-
Bank cost	1.242	800	376
CRM	-	15.400	-
Video presentation	-	-	513
Other	534	-	563
	-----	-----	-----
	c		
	10.317	25.500	12.761
	=====	=====	=====
<i>Resources</i>			
On demand video course	13.406	13.900	-
Video	-	-	1.434
Website development	-	-	10.285
Small group materials and translations	2.535	4.200	1.151
	-----	-----	-----
	d		
	15.941	18.100	12.870
	=====	=====	=====
	-----	-----	-----
Total other expense	a+b+c+d		
	37.702	79.700	31.015
	=====	=====	=====

## **Director's statement**

I declare that the annual accounts give a true and fair view of the position at the balance sheet date and of the income and expense in 2022. I accept responsibility for keeping proper accounting records that disclose the financial position and the obligations and assets of the organization. I accept responsibility for the correctness and the completeness of the financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates.

Duiven, 24 January 2023

*Wouter Droppers*  
Managing director

## **Approval of the financial statements by the supervisory board**

Duiven, 7 February 2023

*Olivier Baumann*

*Ian Smith*

*Dirk Goudswaard*

*Frank Suchy*

*Maris Dizgalvis*

## **Other information**

Stichting Europartners  
Elstar 5  
6922 BG DUIVEN

## ACCOUNTANT'S COMPILATION REPORT

To: the Board of Stichting Europartners,

The financial statements of Stichting Europartners at Duiven have been compiled by us using the information provided by you. The financial statements comprise the balance sheet as at 31 December 2022 and the profit and loss account for the year 2022 with the accompanying explanatory notes. These notes include a summary of the accounting policies which have been applied.

This compilation engagement has been performed by us in accordance with Dutch law, including the Dutch Standard 4410, 'Compilation engagements', which is applicable to accountants. The standard requires us to assist you in the preparation and presentation of the financial statements in accordance with the accounting policies as included in Guideline C1, Small organizations-without-profit objectives. To this end we have applied our professional expertise in accounting and financial reporting.

In a compilation engagement, you are responsible for ensuring that you provide us with all relevant information and that this information is correct. Therefore, we have conducted our work, in accordance with the applicable regulations, on the assumption that you have fulfilled your responsibility. To conclude our work, we have read the financial statements as a whole to consider whether the financial statements as presented correspond with our understanding of Stichting Europartners. We have not performed any audit or review procedures which would enable us to express an opinion or a conclusion as to the fair presentation of the financial statements.

During this engagement we have complied with the relevant ethical requirements prescribed by the 'Verordening Gedrags- en Beroepsregels Accountants' (VGBA, Dutch Code of Ethics). You and other users of these financial statements may therefore assume that we have conducted the engagement in a professional, competent and objective manner and with due care and integrity and that we will treat all information provided to us as confidential.

The Netherlands, Sliedrecht, 24 January 2023.

WITh accountants B.V.

P. Alblas RA



**Budget 2023**

	<i>2023 budget</i>	<i>2022 realized</i>	<i>2022 budget</i>
<b>Income</b>			
Delivery of products and services	61.300	35.663	47.000
Donations from private individuals	23.600	28.868	30.600
Donations from organizations	212.000	192.472	210.000
	-----	-----	-----
Sum of income	296.900	257.003	287.600
	=====	=====	=====
<b>Expense</b>			
Cost of delivered products and services	65.000	58.023	54.600
Grants and donations	-	11.656	-
Cost of communication	17.600	2.000	8.200
Personnel expense	156.200	133.411	140.100
Depreciation	2.000	1.798	1.500
Travel	21.000	7.910	30.800
Office cost	3.800	3.534	5.300
General and administrative expense	13.200	10.317	25.500
Resources	16.600	15.941	18.100
	-----	-----	-----
Sum of expenses	295.400	244.590	284.100
	=====	=====	=====
	-----	-----	-----
Surplus	1.500	12.413	3.500
	=====	=====	=====